

# Let the sun shine!

## Put the power of solar to work for you.

### What is The Sunlight Advantage™?

The Sunlight Advantage is simple solar savings. While purchasing solar panels can typically cost tens of thousands of dollars, The Sunlight Advantage eliminates the hassle and high cost of solar by offering homeowners the opportunity to lease a minimum 3 kilowatt (kW) solar system with no upfront installation or maintenance costs for a period of 20 years. NJR Home Services (NJRHS) offers The Sunlight Advantage® residential lease program from NJR Clean Energy Ventures. Customers of The Sunlight Advantage can trust that NJRHS stands behind its commitment to provide quality products and services.

### How much does it cost?

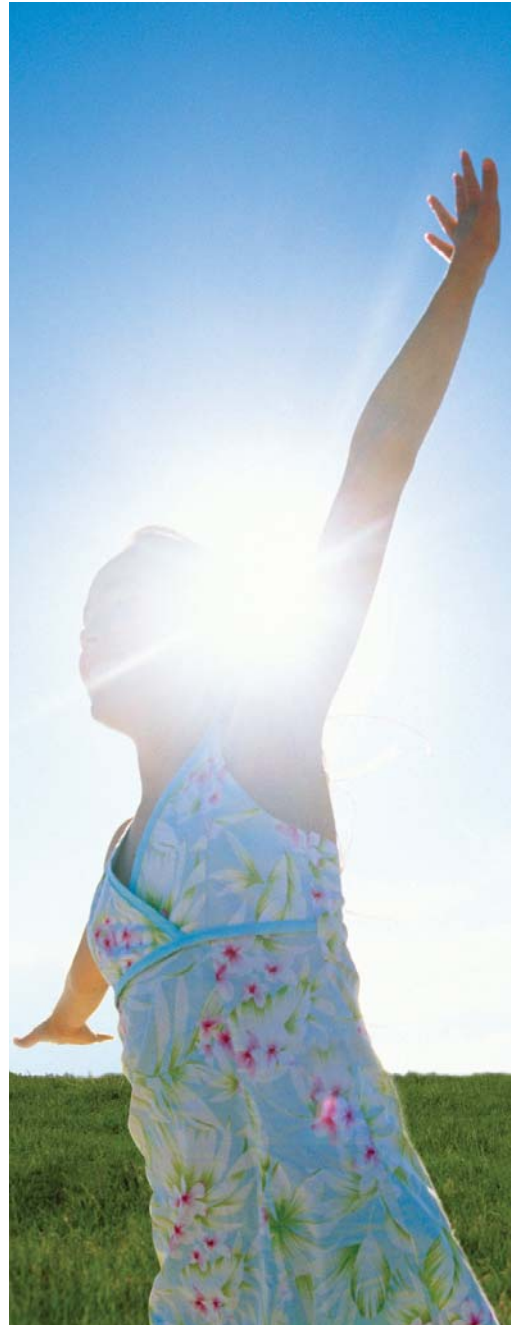
A typical homeowner will be charged approximately \$59 per month over a 20-year period for an average 6 kW solar system. This monthly rate is fixed over the life of the lease. No credit check is required and installation and maintenance costs are included.

### What are the potential savings?

The Sunlight Advantage could save homeowners an average of \$40 a month, after net lease payment, for a 6 kW system based on today's electric prices and typical homeowner electricity consumption patterns. Customers begin to realize these savings immediately following the activation of the interconnect switch on their system to their electric utility's meter. Savings may increase over time if electricity prices increase over the next 20 years.

### Who is eligible?

The Sunlight Advantage is available to homeowners throughout New Jersey who meet the following technical requirements. To be eligible, a home must have a south facing roof in order to draw maximum exposure from the sun (east to west exposures may be acceptable). Additionally, the roof area must be clear of shading from trees or other structures. The roof should be no more than five years old so that the life of the lease coincides with the average life of a roof.



## What happens when the lease ends?

When the lease expires, a customer has several options including:

- The customer can purchase the system for the current appraised value.
- The customer can choose to purchase the electricity from the panels based on a per kilowatt price determined by NJR at the end of the lease.
- The customer can end the lease and NJR will remove the system.

## Do I need to be an existing NJRHS customer to take advantage of these savings?

No, The Sunlight Advantage is available to homeowners throughout the state, provided their roof meets the eligibility requirements.

## Do homeowners qualify for any state or federal rebates or tax incentives?

No, as homeowners do not own the solar system, they are not eligible for rebates and/or incentives applicable to the solar panels, including Solar Renewable Energy Credits (SRECs), which are factored into determining the monthly lease rate. The customer's monthly payment of approximately \$59 per month will remain unchanged for the life of the lease.

## I am interested. What do I do next?

Those interested in learning more about The Sunlight Advantage residential lease program should call NJR Home Services toll free at 877-466-3657. If you meet eligibility criteria, we will review the terms of the lease and, pending further interest, will conduct an on-site assessment to verify that your roof qualifies for a solar system. Upon installation of the solar system, NJR Clean Energy Venures takes full responsibility for system maintenance, repair and operation at no cost to you.



# 877-466-3657

[www.njrhomeservices.com](http://www.njrhomeservices.com)

